

Chief Education & Strategic Partnership Officer

Job Details:

Job Location: Charlotte, North Carolina (Hybrid)

Job Shift: Day (This position does require some weekend and evening shifts during specific events and programs)

Position: Full Time

Education Level: Ed.D., or Ph.D.

Travel Percentage: Up to 10%

Job Category: Executive

Job Description

Principal Function: The Chief Education & Strategic Partnership Officer reports to the President & CEO of the Levine Museum of the New South (LMNS). As a vital member of the Executive Leadership Team, this role partners with other team members and assumes a strategic role in the overall management of LMNS. The Chief Education & Strategic Partnership Officer is the chief educational strategist for the organization, responsible for leading a dedicated team and collaborating across departments to develop and execute impactful educational initiatives and community engagement strategies that align with LMNS's mission: "Levine Museum connects the past to the future to realize the promises of a new South."

This role involves building strategic partnerships with educational institutions and community organizations, championing family and early learning initiatives, and working closely with the development team to cultivate corporate relationships and design revenue-generating experiences. This position drives innovative revenue models to support educational programs and ensure organizational sustainability.

Essential Duties and Responsibilities: Duties include, but are not limited to:

- 1. Provide overall leadership, strategic development, and direction for educational initiatives (K-adult learning) and community engagement strategies.
- 2. Build strategic partnerships with schools (K-12), universities, and community organizations to enhance community and regional impact.
- 3. Champion the integration of early learning initiatives, creating meaningful connections with families and young audiences from Pre-K to 4th grade.
- 4. Lead and mentor team members.
- 5. Work closely with the development team to cultivate relationships with corporations and businesses, designing revenue-generating experiences aligned with our mission.
- 6. Drive revenue generation through innovative earned revenue models to support educational programs and organizational sustainability.

Supervisory Responsibilities: In coordination with the LMNS President/CEO and Executive Leadership Team, the Chief Education & Strategic Partnership Officer plays a key role in the overall development, strategic planning, program and service delivery, and management of the organization across multiple initiatives. This role involves close collaboration with other divisional leaders, including the Chief Financial Officer, Chief Content Strategist, and Chief Development Officer, to identify organizational opportunities and develop solutions.

The Chief Education & Strategic Partnership Officer directly supervises the Director of School Programs and the Director of Community Engagement. Supervisory responsibilities are carried out in accordance with the organization's policies and applicable laws, and include:

- 1. Interviewing and hiring staff
- 2. Approving time off and work schedules
- 3. Appraising performance
- 4. Rewarding and disciplining employees
- 5. Addressing complaints and resolving problems
- 6. Overseeing professional development

Education and/or Experience: Ph.D. or Ed.D. in education, museum studies or other related field is required; ten years of related experience and/or training; or equivalent combination of education and experience.

Other Skills and Abilities: The following skills and abilities are either required or desired.

Leadership skills to manage projects.

Presentation skills should include the ability to represent the institution at the national level and in the media under various circumstances.

Ability to develop and produce programs and experiences to help drive earned revenue and funds through multiple sources. This includes working with the development team to write grants and making presentations to donors as needed.

Ability to think creatively and innovatively in relation to a competitive market.

A working knowledge of the mission and content areas that the organization represents is desired.

The ability to cultivate a national network of peers and other relationships to source talent, generate partnerships, and expand creativity is required.

The ability to prepare and maintain financial budgets is required.

To Apply:

Please submit resume and cover letter to:

Dr. Richard C. Cooper, Ed.D.
President & CEO
Levine Museum of the New South
rcooper@museumofthenewsouth.org